# **Smart Fund**

by CU Direct Corporation

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# 1 Introduction

The CUDL SmartFund program provides your organization a more efficient loan funding process. CUDL's SmartFund unique technology allows you to electronically transmit or upload copies of all loan documentation to the participating CUDL credit union - providing faster funding of your approved loan packages.

The participating CUDL credit union can then easily retrieve the documents sent by your organization, store them electronically in the CUDL system and add any of their internal documents related to the loan package. This enables the CUDL credit union to expedite the processing of loan packages, ultimately providing faster funding.

The CUDL credit union designates the CUDL dealers that are eligible to participate with them in the CUDL SmartFund program.

### CUDL SmartFund benefits your organization:

#### Saves money

Lowers ongoing costs by eliminating courier service fees

### **Provides faster loan funding**

Sending digital loan documents to the participating credit union speeds processing time and improves overall efficiencies for both your dealership and the credit union

### Simplifies the loan process

Reduce funding delays related to resending documents. When alerted to missing documents, locate them and expedite delivery through digital delivery

It's easy to get started using CUDL SmartFund. Contact your local CUDL Account Representative today.

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# 2 SmartFund

# 2.1 Accessing SmartFund Feature

The SmartFund feature is accessed through the Dealer Portal **Deal Queue** 

| <u>کم</u> | IDE 3 | 3 Weld<br>Mike | ome<br>Feder | off                 |             |                      |                          |                  |        |                  | 1                  | Fest Dealer   | for Dealer      | Portal       |
|-----------|-------|----------------|--------------|---------------------|-------------|----------------------|--------------------------|------------------|--------|------------------|--------------------|---------------|-----------------|--------------|
| 6         | Adm   | inisti         | ration       | ı                   |             |                      |                          |                  |        |                  |                    |               |                 |              |
| 7         | My    | Filter         | s ]          | Loan Types          | My Setti    | ngs                  |                          |                  |        |                  |                    | Current Space | e: All Active 👔 | View All     |
|           |       |                |              |                     |             |                      |                          | All Active       | •      | Application Numb | er 🔻               |               |                 | Search       |
| *         | tatus | Chang          | ge 🥂         | Stipulation (2) 🕜 F | und Delay 🕍 | New Comments (1) 🕷   | 🔊 New Image 🌄 SMART Ap   | oproval (1)      |        |                  |                    |               |                 |              |
| *         | 1     | 3              | 4 🔞          | Applicant<br>Name   | Status      | Application<br>Stage | Application<br>Date/Time | Application<br># | L      | ender            | Amount<br>Approved | Loan Type     | Initiator       | -            |
|           | 1     |                |              | MOUSE, MICKEY       | Approve     | Pending              | 08/18/2013 03:03 PM      | 23131774         | Test C | redit Union      | \$47,000.00        | Auto          | Seller          |              |
|           |       | 6              | 3            | Monster, Cookie     | Decline     | Manual Decision      | 08/16/2013 12:03 PM      | 23114415         | Test C | redit Union      | \$0.00             | Auto          | Lender          |              |
|           |       |                | 4            | Monster, Cookie     | Counter     | Pre-approval         | 08/16/2013 11:59 A       | 23114360         | Test C | redit Union      | \$15,000.00        | Auto          | Seller          |              |
|           |       |                |              | Frog, Kermit        | Refer       | Manual Decision      | 08/09/2013 02:17 PM      | 23055361         | Test C | redit Union      | \$0.00             | Auto          | Lender          | $\checkmark$ |
|           | 1     |                |              | Jones, Jenny        | Approve     | Funded               | 07/26/2013 11:43 A       | 22926777         | Test C | redit Union      | \$15,000.00        | Auto          | Seller          |              |
|           |       |                |              | mouse, mickey       | Refer       | System Decision      | 07/17/2013 01:54 PM      | 22849040         | ODE Te | est Lender       | \$0.00             | Auto          | Seller          |              |
|           |       |                |              | ddddddddd,          | Refer       | System Decision      | 07/02/2013 08:53 A       | 22720481         | CEM Te | eam Test Le      | \$0.00             | Auto          | Seller          |              |
|           | 10    |                |              | mouse, mickey       | Counter     | Pending              | 07/01/2013 09:09 A       | 22709796         | Test C | redit Union      | \$60,000.00        | Auto          | Seller          |              |
|           |       |                |              | Barltes, Lori       | Counter     | System Decision      | 06/29/2013 06:47 PM      | 22703020         | L360 T | est Credit U     | \$2,500.00         | Auto          | Lender          |              |
|           |       |                |              | ddddddddd,          | Refer       | System Decision      | 06/28/2013 11:58 A       | 22688229         | CEM Te | eam Test Le      | \$0.00             | Auto          | Seller          |              |
|           |       |                |              | ddddddddd,          | Refer       | System Decision      | 06/28/2013 11:57 A       | 22688216         | CEM Te | am Test Le       | \$0.00             | Auto          | Seller          |              |
|           | 10    | 6              | 3            | Mouse, Mickey       | Approve     | Pending              | 06/28/2013 10:32 A       | 22686882         | Test C | redit Union      | \$47,000.00        | Auto          | Seller          |              |
|           | 10    |                |              | mouse, mickey       | Counter     | Pending              | 06/28/2013 10:19 A       | 22686694         | Test C | redit Union      | \$60,000.00        | Auto          | Seller          |              |
|           |       |                | 10           | Jones, Jenny        | Approve     | Pre-approval         | 06/27/2013 10:14 A       | 22677453         | Test C | redit Union      | \$23,200.00        | Auto          | Seller          |              |

- 1. Locate the application in the queue and **double click** to launch the **Application Details** window
- 2. Once the Application Details window appears the user selects the **SmartFund** button which will launches the SmartFund window

| Welcome<br>Mike Federoff                     |  |                            | Test Dea      | ler for Dealer Port         |
|--|--|----------------------------|---------------|-----------------------------|
| teopo <u>n</u> se <u>D</u> etails <u>C</u> o | mments Smart <u>F</u> und <u>L</u> etters/Form | IS                         |               | 🕐 Help                      |
| Credit Applicatio                            | n Response<br>Portal - 311445                  |                            |               | Print                       |
| Application Status                           |  | Seller Contact Information | 1             |                             |
| Application Number                           | 22926777                                       | Seller Contact             | DEALER PORTAL |                             |
| Status Date                                  | 8/1/2013 2:14:09 PM PT                         | Phone Number               | 909-481-2324  |                             |
| Loan Type                                    | Used Auto                                      | Fax Number                 | 909-999-9999  |                             |
| Approve                                      |  |                            |               |                             |
| Lender Information                           |  |                            |               |                             |
| Credit Union                                 | Test Credit Union                              | Credit Union Fax           |               |                             |
| Primary Contact                              | Jimmy Johns                                    | Primary Phone              | 916-888-3131  |                             |
| Secondary Contact                            | jane smith                                     | Secondary Phone            | 876-532-1146  |                             |
| Applicant Information                        |  |                            |               |                             |
| Applicant                                    | Jones, Jenny                                   | Co-Applicant               |               |                             |
| Financing Details                            |  |                            |               |                             |
| Approved Amount                              | \$15,000.00                                    | Requ                       | ested Amount  | \$15,000.00                 |
| Rate   | 4.2500%  | Term                       |               | 5 yrs., 0 mos.<br>(60 mos.) |

# 2.2 SmartFund Window

The SmartFund feature allows the user to send loan documents to the credit union in one of two ways

- 1. The user can print a fax cover sheet and then fax all the documents with the cover sheet as the first page to the number on the cover sheet
  - ✤ If the primary fax number is not functioning the user can fax the documents to the alternate number (909) 297-2883
- 2. The user can upload document images that they have scanned and saved to their systems directly into the SmartFund system (individual images can not exceed 4 MB)

| CUDE 3 Mike Federoff  | Test Dealer for Dealer Po   |  |  |  |  |
|---|-----------------------------|--|--|--|--|
| Respo <u>n</u> se <u>D</u> etails <u>C</u> omments <u>SmartFund</u> <u>L</u> etters/Forms | 🕡 Help                      |  |  |  |  |
| SmartFund   | Option 1<br>Print Fax Cover |  |  |  |  |
| SmartFund   | Sheet Print Cover Sheet     |  |  |  |  |
| Upload Image  |                             |  |  |  |  |
| Please upload a PDF or TIF file   |                             |  |  |  |  |
|   | Browse Upload               |  |  |  |  |
| (maximum file size allowed 4 MB)  | Option 2                    |  |  |  |  |

## • Example of Fax Cover Sheet

| C\$3320 <i>5</i> 47-1   | C\$3320547-1  |
|---|---|
| <b>≿сина:</b> З   |   |
| Test Dealer - Rec<br>Fax Image to: Test Credit U<br>Application Number: 23235<br>Applicant(s): DONNA E BRA  | Jion 1<br>Jnion<br>585<br>NSON  |
| Documents Included: Please check appropriate boxe   | s   |
| Retail Installment Contract (RIC) with "Assigned withou     Copy of ID - State issued     Copy of CHFCU membership card     Proof of Address (rental agreement or motrgage state)     Verified Physical address of primary borrower     Extended Service Contract     POI current pay stub or last years tax returns     Copy of Guaranteed Auto Protection (GAP) form show     Copy of applicant's and co-applicant's valid Drivers lice     Membership Application with fee (unless short funded) | nt recourse" box selected<br>ment)<br>ving CU as lienholder<br>ense(s) Enlarged |
| Copy of last years tax returns it self employed<br>Completed membership form  |   |
| GAP Policy  |   |
| Please FAX to 916 6   | 31 4690   |

# 2.3 Accessing Sent Documents

To review your documents or confirm that they have been uploaded you should again access the **Deal Queue** and find the application row that matches the documents sent to the credit union. **The camera icon on that row indicates that the documents have been uploaded successfully** 

SmartFund

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|   | <b>101</b> 23 | Welcor<br>Mike F  | me<br>edero | ff                  |             |                      |                          |                  |         |              | 1                  | Fest Dealer   | for Dealer      | Porta        |
|---|---------------|---|-------------|---------------------|-------------|----------------------|--------------------------|------------------|---------|--------------|--------------------|---------------|-----------------|--------------|
| 6 | Admi          | inistra   | tion        |                     |             |                      |                          |                  |         |              |                    |               |                 |              |
| Y | My F          | Filters   | Y           | Loan Types          | My Setti    | ngs                  |                          |                  |         |              |                    | Current Space | e: All Active 👔 | Portal       |
|   |               | ti Ministration<br>Application Specific Monster, Cookie Counter Pre-approval 06/28/2013 11:58 A 2270481 CEM Team Test Le \$0.00 Auto Seller I<br>mouse, mickey Counter Pending 07/01/2013 09:09 A 2270970 Test Credit Union \$15,000.00 Auto Seller I<br>mouse, mickey Counter Pending 07/01/2013 09:09 A 2270320 L360 Test Credit Union \$10,000 Auto Seller I<br>mouse, mickey Counter Pending 07/01/2013 09:09 A 2270320 L360 Test Credit Union \$10,000 Auto Seller I<br>mouse, mickey Counter Pending 07/01/2013 09:09 A 2270320 L360 Test Credit Union \$10,000 Auto Seller I<br>mouse, mickey Counter Pending 07/01/2013 09:09 A 2270320 L360 Test Credit Union \$10,000 Auto Seller I<br>mouse, mickey Counter Pending 07/01/2013 09:09 A 2270320 L360 Test Credit Union \$10,000 Auto Seller I<br>mouse, mickey Counter Pending 07/01/2013 09:09 A 2270320 L360 Test Credit Union \$10,000 Auto Seller I<br>mouse, mickey Counter Pending 07/01/2013 09:09 A 2270320 L360 Test Credit Union \$10,000 Auto Seller I<br>mouse, mickey Counter Pending 07/01/2013 09:09 A 2270320 L360 Test Credit Union \$10,000 Auto Seller I<br>mouse, mickey Counter Pending 07/01/2013 09:09 A 2270320 L360 Test Credit Union \$10,000 Auto Seller I<br>mouse, mickey Counter Pending 07/01/2013 09:09 A 2270320 L360 Test Credit Union \$10,000 Auto Seller I<br>mouse, mickey Counter Pending 07/01/2013 09:09 A 2270320 L360 Test Credit Union \$10,000 Auto Seller I<br>mouse, mickey Counter Pending 06/28/2013 11:57 A 2268820 CEM Team Test Le \$0.00 Auto Seller I<br>mouse, mickey Approve Pending 06/28/2013 11:57 A 2268820 CEM Team Test Le \$0.00 Auto Seller I<br>mouse, mickey Counter Pending 06/28/2013 11:57 A 2268820 CEM Team Test Le \$0.00 Auto Seller I<br>mouse, mickey Counter Pending 06/28/2013 11:57 A 2268820 CEM Team Test Le \$0.00 Auto Seller I<br>mouse, mickey Counter Pending 06/28/2013 11:57 A 2268820 CEM Team Test Le \$0.00 Auto Seller I<br>mouse, mickey Counter Pending 06/28/2013 11:57 A |             |                     |             |                      |                          |                  |         |              |                    |               |                 |              |
| * | Status (      | Change  | 10          | Stipulation (2) 🕜 F | und Delay 🔛 | New Comments (1)     | 🔊 New Image 🌄 SMART Ap   | oproval (1)      |         |              |                    |               |                 |              |
| ¥ | 10            | 3 🖂   | (0)         | Applicant<br>Name   | Status      | Application<br>Stage | Application<br>Date/Time | Application<br># | L       | ender        | Amount<br>Approved | Loan Type     | Initiator       |              |
|   | 1             |   |             | MOUSE, MICKEY       | Approve     | Pending              | 08/18/2013 03:03 PM      | 23131774         | Test Cr | edit Union   | \$47,000.00        | Auto          | Seller          |              |
|   |               |   |             | Monster, Cookie     | Decline     | Manual Decision      | 08/16/2013 12:03 PM      | 23114415         | Test Cr | edit Union   | \$0.00             | Auto          | Lender          |              |
|   |               |   |             | Monster, Cookie     | Counter     | Pre-approval         | 08/16/2013 11:59 A       | 23114360         | Test Cr | edit Union   | \$15,000.00        | Auto          | Seller          |              |
|   |               |   |             | Frog, Kermit        | Refer       | Manual Decision      | 08/09/2013 02:17 PM      | 23055361         | Test Cr | edit Union   | \$0.00             | Auto          | Lender          | $\checkmark$ |
|   | 10            |   |             | Jones, Jenny        | Approve     | Funded               | 07/26/2013 11:43 A       | 22926777         | Test Cr | edit Union   | \$15,000.00        | Auto          | Seller          |              |
|   |               |   |             | mouse, mickey       | Refer       | System Decision      | 07/17/2013 01:54 PM      | 22849040         | ODE Te  | st Lender    | \$0.00             | Auto          | Seller          |              |
|   |               |   |             | ddddddddd,          | Refer       | System Decision      | 07/02/2013 08:53 A       | 22720481         | CEM Te  | am Test Le   | \$0.00             | Auto          | Seller          |              |
|   | P             |   |             | mouse, mickey       | Counter     | Pending              | 07/01/2013 09:09 A       | 22709796         | Test Cr | edit Union   | \$60,000.00        | Auto          | Seller          |              |
|   |               |   |             | Barltes, Lori       | Counter     | System Decision      | 06/29/2013 06:47 PM      | 22703020         | L360 Te | est Credit U | \$2,500.00         | Auto          | Lender          |              |
|   |               |   |             | ddddddddd,          | Refer       | System Decision      | 06/28/2013 11:58 A       | 22688229         | CEM Te  | am Test Le   | \$0.00             | Auto          | Seller          |              |
|   |               |   |             | ddddddddd,          | Refer       | System Decision      | 06/28/2013 11:57 A       | 22688216         | CEM Te  | am Test Le   | \$0.00             | Auto          | Seller          |              |
|   | P             |   |             | Mouse, Mickey       | Approve     | Pending              | 06/28/2013 10:32 A       | 22686882         | Test Cr | edit Union   | \$47,000.00        | Auto          | Seller          |              |
|   | 10            |   |             | mouse, mickey       | Counter     | Pending              | 06/28/2013 10:19 A       | 22686694         | Test Cr | edit Union   | \$60,000.00        | Auto          | Seller          |              |
|   |               |   | 6           | Jones, Jenny        | Approve     | Pre-approval         | 06/27/2013 10:14 A       | 22677453         | Test Cr | edit Union   | \$23,200.00        | Auto          | Seller          |              |

• To review the documents select the Camera Icon which launches the SmartFund document window

## 2.4 Reviewing Documents

From within the documents windows you select the image file from the dropdown
Multiple faxes with images will display in date and time stamp order

|          | loome<br>e Federoff Test Dealer for Dealer Portal |                 |                    |               |                         |                   |        |
|----------|---|-----------------|--------------------|---------------|-------------------------|-------------------|--------|
| Response | <u>D</u> etails                                   | <u>Comments</u> | Smart <u>F</u> und | Letters/Forms | Resubmit to Same Lender | Resu <u>b</u> mit | 🕐 Help |

### SmartFund

| SmartFund                              |                   |
|--|-------------------|
| Select an image:<br>Jul 1 2013 12:22PM | Print Cover Sheet |
| Please upload a PDF or TIF file        | Se                |
|  | Browse Upload     |
| (maximum file size allowed 4 MB)       | Niko (Paulio) (P  |

- 2. Then select the **Open Image** button to open the document
  - \* All documents are converted and stored in a PDF format
  - \* You must a PDF reader software installed to view the documents

| Welcome<br>Mike Federoff |                 |                    |               |                         | Test Dealer       | for Dealer Portal |
|--------------------------|-----------------|--------------------|---------------|-------------------------|-------------------|-------------------|
| Response Details         | <u>Comments</u> | Smart <u>F</u> und | Letters/Forms | Resubmit to Same Lender | Resu <u>b</u> mit | 🕐 Help            |
|                          |                 |                    |               |                         |                   |                   |

### SmartFund

| SmartFund                          |     |      |             |             |
|------------------------------------|-----|------|-------------|-------------|
| Select an image: Jul 1 2013 12:22P | ▼ N |      | Print C     | Cover Sheet |
| Document Name: Jul 1 2013 12:22F   | M   | Save | <u>O</u> pe | en Image    |
| Upload Image                       |     |      |             |             |
| Please upload a PDF or TIF file    |     |      |             |             |
|                                    |     |      | Browse      | Upload      |
| (maximum file size allowed 4 MB)   |     |      |             |             |